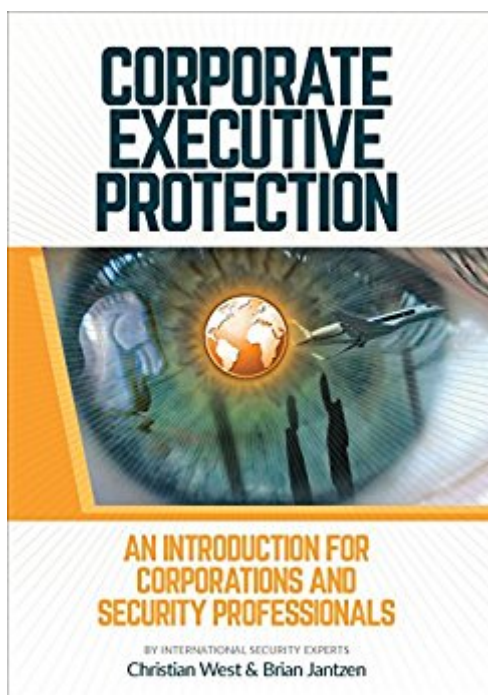


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# Corporate Executive Protection: An Introduction For Corporations And Security Professionals



## Synopsis

**NO CORPORATION WANTS SECOND-BEST EXECUTIVE PROTECTION** In this first-of-its-kind book, seasoned security pros Christian West and Brian Jantzen share lessons learned from years of protecting some of corporate America's most prominent people. Full of practical, hands-on information, this guide provides a comprehensive overview of how to conceive, build and run successful executive protection programs in corporate settings. With insights that only experience in all phases of program execution can provide, the authors dig into the key questions that corporations need to ask and answer. The book begins by laying the foundations of contemporary corporate executive protection: why companies choose to establish programs, how they decide to set them up, which roles different stakeholders in the corporate ecosystem play, what to outsource and what to insource, and how to find the right service partners. Then, the authors move on to discuss the management of corporate executive protection. This is a people business, and the advice given on hiring and managing the individuals who will be responsible for protecting the corporation's most prominent person is proven and practical. In a profession that is inherently up-close and personal with the principal, often the CEO, the ultimate success and sustainability of a protective program hinges directly on the selection, training and management of the right staff. Finally, West and Jantzen turn their eye toward successfully managing the transitions that programs will inevitably experience "from start-up to turnaround" and provide a number of illustrative, real-world cases of what executive protection professionals actually do.

## Book Information

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## **Customer Reviews**

This book is the result of professionals who in the last couple of decades, have added innovation and processes that have changed the course and perception of what a successful global Executive Protection Program is. If you are looking to work in the industry as a Protector or you are looking for a better understanding of what a Corporate Executive Protection should look like, this is the book to read. Christian and Brian are giants in the industry and they have certainly raised the bar with this new book. Innovative, Progressive, In-Depth! Corporate Executive Protection, compiles everything you need to know about starting, managing, and working within a successful Global Executive Protection Program. Great read, fantastic resource!

These guys just get corporate (and any type of EP) executive protection better than anyone else out there. In their experience they've worked with many different corporations spanning the globe and are the top of the field. If you're a lead at a corporate and you want to learn how to build an EP program from scratch, this is the book for you! If you want to break into corporate EP, this is also the book for you! Very well done!

A must read for anyone in, or interested in the industry of corporate executive protection. The first of its kind to look past the given hard skills of practitioners and discuss program building, implementation and management. This book is long overdue.

A must read for anyone in the executive protection field. This book really gets into the nitty gritty and touches on a lot of the "behind the scenes" nuances. I would recommend for anyone who has experience with the industry. Truly eye-opening!

This is the most comprehensive publication on executive protection that I've had the opportunity to read and review. The value of Christian and Brian's experience is hard to put a price on but thankful that the EP community has a chance to pull from this knowledge. Excellent work!

A long overdue book for the industry. It separates itself from others because it speaks to the business strategy that must be communicated within the corporate environment. It also defines a well thought out mindset for new detail leaders and EP managers alike. During my short career, I've been fortunate to have been in the right place at very interesting times, over and over again. Over the past several years, I've worked side by side with Christian & Brian implementing these concepts at a Fortune 500 company. The experience has accelerated my professional development by 3-4 years. Thanks Guys!

Corporate Executive Protection by Christian West and Brian Jantzen is both an interesting and informative read. This book is a must-read for those in the EP business as well as those looking to enter it. The book offers practical advice for EP agents and will contribute to their professional development. However, the real strength of Corporate Executive Protection is its ability to appeal to multiple audiences. In addition to EP agents, this book is valuable for more senior EP professionals as well as members of corporations looking to begin their own EP programs. CEP does a commendable job of presenting a text that is readable for both EP specialists and those new to the subject. Concluding with case studies helped to illustrate and tie-in the subject matter from the previous chapters. I would recommend this book for anyone that is interested in learning more about corporate executive protection.

Christian and Brian are two professionals that get the EP industry better than anyone else. This is a need to own book on Corporate Executive Protection. Bravo. Well done! Excellent read and well worth sharing with fellow corporations that need protection. I've used AS Solution services for many years and as I client, I've seen first hand how they are better than anyone else in their field.

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